

Armstrong Announces New Performance Management Service and Free Trial Offer

January 22, 2018

From: Global Brand & Communications

Announcement

Study Results Underscore the need for Performance Management of HVAC Equipment

FOR IMMEDIATE RELEASE

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Toronto, January 22, 2018 – Armstrong Fluid Technology has announced a new Performance Management Service offering, available with the purchase of all new Design Envelope pumps. This new service is being offered on a free trial basis ending in December 2018. Owners and end users can sign up for the introductory offer as an integral part of the warranty registration.

A study was conducted recently on 16 commercial/institutional buildings with central chilled water plants. Review of a full year of HVAC operating data revealed that 31% of chilled water pumps and 62% of condenser pumps had been set to “In-Hand” mode with the digital controls switched off or disabled. The estimated efficiency loss (not including the impact of reduced chiller efficiency) is 27%.

Real-time insights and alerts available in Armstrong's Performance Management Service include Pump-in-hand, Deadhead and Excessive Run Hours and will help operators and building managers with early identification and correction of inefficient equipment operation.

Armstrong offers two Performance Management services. Pump Manager is focused on the performance of individual pumps or pump arrays. ECO*Pulse takes a broader view, and helps building owners manage and optimize their entire HVAC system.

About Armstrong Fluid Technology

Armstrong is a leading manufacturer of high-efficiency HVAC and fluid handling systems for commercial, industrial, and residential applications. Established in 1934, Armstrong has continued to expand, now providing innovative technology in 50 countries from 9 manufacturing facilities through regional offices in North America, South America, China, India and the UK; as well as representatives and agents worldwide. Armstrong products are known for intelligent control, efficiency, unique installation approaches, ease of maintenance and reliability. www.armstrongfluidtechnology.com